

Keep In Touch



Manufacturing Software

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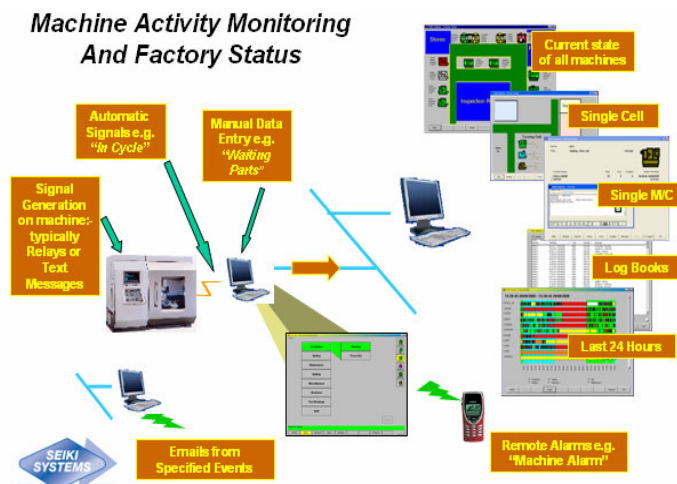
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Are You Monitoring?

As everyone is aware manufacturing is becoming increasingly competitive and it has never been more important for businesses to maximise the utilisation of their existing assets.

Monitoring offers several benefits, including the minimisation of the costs of stoppages through immediate warning alerts, OEE information is made available instantly allowing you to continuously assess the actual contribution of individual inputs, customer dissatisfaction is minimised due to early attention to problems and meeting the quality standards expected by your customers.

If you aren't already monitoring and would like to take advantage of these benefits and more, our modular system means that for only a small cost you can increase the efficiency of your production, resulting in time and money savings. Contact us now to discuss how monitoring can improve your productivity. See www.seikisystems.co.uk/products for more details.



Seasons Greetings

It is the party season once again and we would like to take this opportunity to wish you all a very Merry Christmas and a Happy New Year. We will be closed from lunchtime on the 23rd December until the 3rd January 2006, when we look forward to what will hopefully be a very prosperous year for all.



Success in the US

The flexibility and easy customisation of our software has led to a second year of growth in sales in America.

We now supply software to over 100 companies in the US, including:-

- US Navy
- Westinghouse
- Alstom Power
- Rolls Royce
- Delta Airlines
- Honda of America
- Kennametal
- Spirax Sarco Inc
- Viking Corp
- IMO Industries
- Baker Oil Tools

MACH 2006

15 - 19 May
Stand 5566 Hall 5

Scheduling and Monitoring system helps Kenard to maximise productivity and machine utilisation

The Dartford-based sub-contractor Kenard Engineering increased its sales turnover by some 30% during the first half of 2005. While this improved performance was helped in part by the installation of new high-specification machine tools, a new manufacturing and production scheduling system is controlling day to day events on the shopfloor and maximising both production and customer deliveries. With some 320 different components on the 'work to do' list - most of them high-value and requiring up to 38 operations - accurate and detailed control and monitoring are of paramount importance.

The new system - supplied by Brighton-based Seiki Systems Ltd - has not only built confidence right through Kenard with its ability to control production, but also improved machine utilisation; and by reducing work-in-progress times, the software has set the business well on the way to achieving its target of giving customers a 40-day turnround from enquiry to delivery. Director Keith Ellis says: "We hear much about the importance of the 'knowledge-driven' economy, but we have a 'knowledge-driven' production operation, where management and customers know exactly what is happening and what is occurring."

Installed in the first quarter of this year, the Seiki Systems software had an immediate impact, creating extra capacity by increasing machine utilisation. "All information regarding work in progress is held within the company, not by individuals. We work with factual information and no longer rely on someone's instinct," says Mr Ellis.

Kenard employs 55 people at Dartford, where it offers sub-contract machining services, mostly on high value components for the aerospace, oil and gas, telecoms, defence, medical, motorsport, sub-sea and mechanical seals sectors.

"The iMES system provides us with planning and a real-time scheduling display of all stages of relevant manufacture - including sub-contract processes - from material order to final dispatch. We also have the bonus of immediate and automated management reporting. We no longer have to wait and see how we performed; the relevant data is on the screen in front of us."

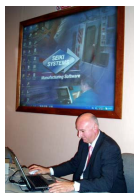
The scheduling and monitoring system has proved to be so successful that Kenard is currently expanding its use by installing it at the company's Tewkesbury site. There will also be a live link back to the headquarters in Dartford, to provide a totally transparent capacity, work-in-progress, production analysis and management reporting system.



Open House Exhibitions

During November Seiki Systems held demonstrations at two events, the Productivity Partnerships and Takisawa Open House Exhibition.

The Productivity Partnerships saw the first presentation of our 'Manage Your Manufacturing' seminar, which aims to show how our software solutions can help you to take control of your manufacturing; highlighting the benefits of real time effective management of the work schedule, a demonstration of the capabilities of the shop floor interface and how you can create management reports and monitor performance analysis. We are currently planning to develop this seminar and hope to be



bringing it to your area soon, so keep checking our website for details.

We were also delighted to attend the Takisawa Open House Exhibition last month. David Evans, Director and General Manager of Takisawa UK, says, 'The aim of the show was to launch Takisawa's new TNR-200SY twin spindle, turning and milling centre. 35 companies visited and the level of enquiries was very good'. This was an excellent opportunity for Seiki Systems to demonstrate once again how we can help you to manage your manufacturing by maximising the throughput of your machine tools.



Please send me information on: (tick all that apply)

- > Scheduling at Kenard
- > Benefits of monitoring
- > Manage Your Manufacturing Seminar
- > Success in the US
- > Other _____ (please specify)

Name _____
 Company _____
 Address _____

 Postcode _____
 Email _____

(Please address your request to Jamie Whalley)